ELIQUENT
LIFE SCIENCES

Case Study

Global Medical Device Firm's Acquisition &
Integration of Another Medical Device Manufacturer

Objective

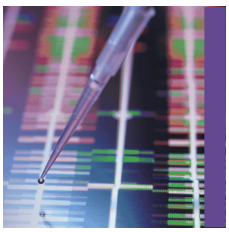
Identify and assess both expected and unexpected regulatory risks and opportunities of a global medical device company for potential acquisition.

Challenge

Engaged by a global medical device company to assess the regulatory and compliance risks/opportunities associated with the product portfolio and pipeline of another global medical device company for a potential acquisition.

Solution

Assembled a multi-disciplinary team of medical device experts specializing in regulatory affairs, quality systems, and compliance and enforcement related actions. The team of experts evaluated the target company's Medical Device Reporting (MDR) readiness and quality system maturity.



Outcome

Delivered a comprehensive assessment report, including recommendations around how to address identified existing and potential quality and compliance challenges that might arise in merging the acquiring and target companies' quality systems, and provided a roadmap for the client to consider in advance of acquiring the target company.

Client proceeded with the acquisition and has returned to ELIQUENT on subsequent deals to serve as a key expert advisor on clinical, quality, compliance, and regulatory issues that must be properly assessed and contextualized prior to deal closing.

Due Diligence Solutions

ELIQUENT's expanded due diligence platform leverages the unmatched experience and robust institutional knowledge of the firm's regulatory experts to empower decisions and drive value. Learn more at **ELIQUENT.com**