

# CGT & ATMP Center of Excellence

Guiding advanced therapy programs through complexity, with confidence.

## Value Delivery Framework

How we **advise**, **enable**, **implement**, and **sustain** success.



### ADVISE

Clarifying complex regulatory, scientific, clinical, quality and safety expectations from early-stage to commercial.



### ENABLE

Aligning your product lifecycle, regulatory requirements and business needs into tangible roadmaps and strategies.



### IMPLEMENT

Providing expertise and helping hands to execute roadmaps and strategies.



### SUSTAIN

Training and supporting everlasting change for our clients to be successful beyond our engagements.

# ADVISE

We help organizations **clarify** complex **regulatory**, **quality** and **safety** expectations and best practices.

## What You Get

- **Early visibility** into CGT specific regulatory, quality, safety, and operational risk
- **Phase appropriate guidance** aligned to CGT modality, program maturity and development stage
- **Identification of critical decisions** that shape downstream activities
- **Alignment with geographic** and jurisdictional expectations (FDA, EMA, global health authorities)

## Why it Matters



**Fewer Downstream Remediations**



**Stronger Submission Positioning**



**Defensible Regulatory Decisions**

## Meet the Advisors

- Former Regulatory Agency Leaders
- CGT/ATMP Industry Practitioners
- Physicians



Tiffany Lucas,  
PhD [i](#)



Celia Witten,  
MD, PhD [i](#)



Shelley  
Gandi [i](#)



# ADVISE

## Areas of Support:

- CGT and ATMP regulatory mapping (FDA, EMA/EU, PMDA, MHRA)
- Expedited Pathway Support (RMAT, PRIME)
- CGT IND/BLA Planning & Authorship
- Early stage / VC Fund Advisory
- CDMO Selection & Oversight
- Comparability Support
- Program Leadership
- CGT-specific CMC Advisory

## Challenge

Early-stage gene therapy sponsor lacked inspection-ready infrastructure and clarity on regulatory expectations.

## Solution

Provided CGT-specific regulatory advisory support, including FDA meeting preparation and BLA readiness strategy.

## Outcome

Sponsor entered agency interactions aligned, confident, and positioned for streamlined downstream activities.

# ENABLE

Our goal is to **align** your product lifecycle, regulatory requirements and business needs into tangible roadmaps and strategies.

## What You Get

- **Translation** of CGT and ATMP regulatory and safety insights into one cohesive strategy
- **Design governance and workflows** purpose-built for cell and gene therapy inspection readiness
- **CGT-specific roadmaps** defining what to build and when
- **Scalable frameworks** that support CGT & ATMP complexity

## Why it Matters



**Reduced regulatory risk**



**Faster and confident execution**



**Reduced unplanned costs**

## Meet the Enablers

- Quality & Compliance Experts
- CMC Experts
- Process & Validation Experts



Javier Cardenas, PhD 



Eliza Deriso 



Steven Bowen, PhD 



# ENABLE

## Areas of Support:

- Regulatory Intelligence
- Design of LTFU aligned with CGT durability and global expectations
- End-to-end risk assessments across development, tech transfer, and scale-out/scale-up
- CGT Commercial Readiness Assessments
- System and Procedure Development (aseptic processing, COI/COC, decentralized operations)
- GMP/GCP Remediation of CGT-specific gaps
- Vendor & Partner Compliance critical to CGT ecosystem

## Challenge

A life sciences provider sought to introduce new cell therapy technology but lacked a clear regulatory approach to enable sponsor adoption.

## Solution

ELIQUENT assembled a team to assess regulatory, quality, and operational implications, map risks and benefits, and define the requirements needed to facilitate adoption of their technology.

## Outcome

Executive leadership gained the clarity to make informed decisions on how to implement innovation in a way that was scalable, compliant, and attractive to sponsors.

# IMPLEMENT

We provide expertise and helping hands to **execute** roadmaps and strategies.

## What You Get

- **Embedded execution teams** across CGT modalities aligned to accelerated delivery of strategies via FSP, T&M and fixed price delivery models
- **Deployment** of scalable phase appropriate CGT systems, process, and documentation (COI/COC, aseptic processing)
- **Embedded CGT SMEs** for closure of critical gaps in Manufacturing, Quality, Validation, Safety, and Regulatory expectations.
- **Management** of cross-functional execution across complex CGT stakeholder networks

## Why it Matters



Reduced execution risk



Streamlined & compliant progress



Flexible resourcing and expertise

## Meet the Drivers

- Program Architects
- Modality Experts
- Tech Transfer Specialists



Joey Capone 



Whitney Sandberg 



Mark Rimbergas 



# IMPLEMENT

## Areas of Support:

- **Authoring eCTD-ready CMC modules for IND/BLA (e.g., cell potency, viral vector characterization)**
- **Quality Systems Implementation (e.g., COI/COC)**
- **GxP Implementation**
- **CGT Audits and Mock Inspections**
- **Specialized Functional Lead Support**
- **CMC Execution & Technical Support (e.g. Comparability, Stability)**
- **Advanced Modalities SME Support**
- **Equipment and Instrumentation Qualifications**
- **Computerized System Validation and Automation**
- **Technical Project Management**

## Challenge

Sponsor required comprehensive commercialization support. Initial scope focused on Quality Project Management and Commissioning, Qualification, and Validation (CQV). Mid-project a new geographical jurisdiction necessitated immediate regulatory alignment with an unfamiliar market segment.

## Solution

ELIQUENT deployed a multi-disciplinary team of Subject Matter Experts (SMEs) to provide Quality SME leadership as well as regulatory expertise for the right strategy.

## Outcome

Immediate integration of experts allowed for a compliant and quick deployment of strategy and ensured integrity throughout the transition.

# SUSTAIN

Our efforts bring **everlasting change** for our clients to be successful beyond our engagements.

## What You Get

- **Ongoing advisory check-ins** to reinforce regulatory and program decisions
- **Role-based training** to embed CGT and ATMP practices across teams
- **Account-level governance** and continuity support
- **Access to industry expertise and strategic partnerships** as needs evolve

## Why it Matters



**Continued inspection  
readiness**



**Operational Stability**



**Long Term  
Cost Control**

## Meet the Sustainers

- Trainers
- Client Advocates
- Partners



John Love



Erica Squires  
Middveit,  
PhD



Masayoshi  
Takezawa



# SUSTAIN

## Areas of Support:

- Post-Approval CGT Impact Assessments
- Regulatory Intelligence on evolving global CGT guidelines
- Audit & Inspection Readiness
- CGT Commercial readiness assessments
- Staff Training & Upskilling for CGT Techniques
- CAPA & Deviation Management

## Challenge

A commercial cell therapy sponsor faced rigid, legacy quality structures that hindered critical post-approval facility and cleanroom upgrades.

## Solution

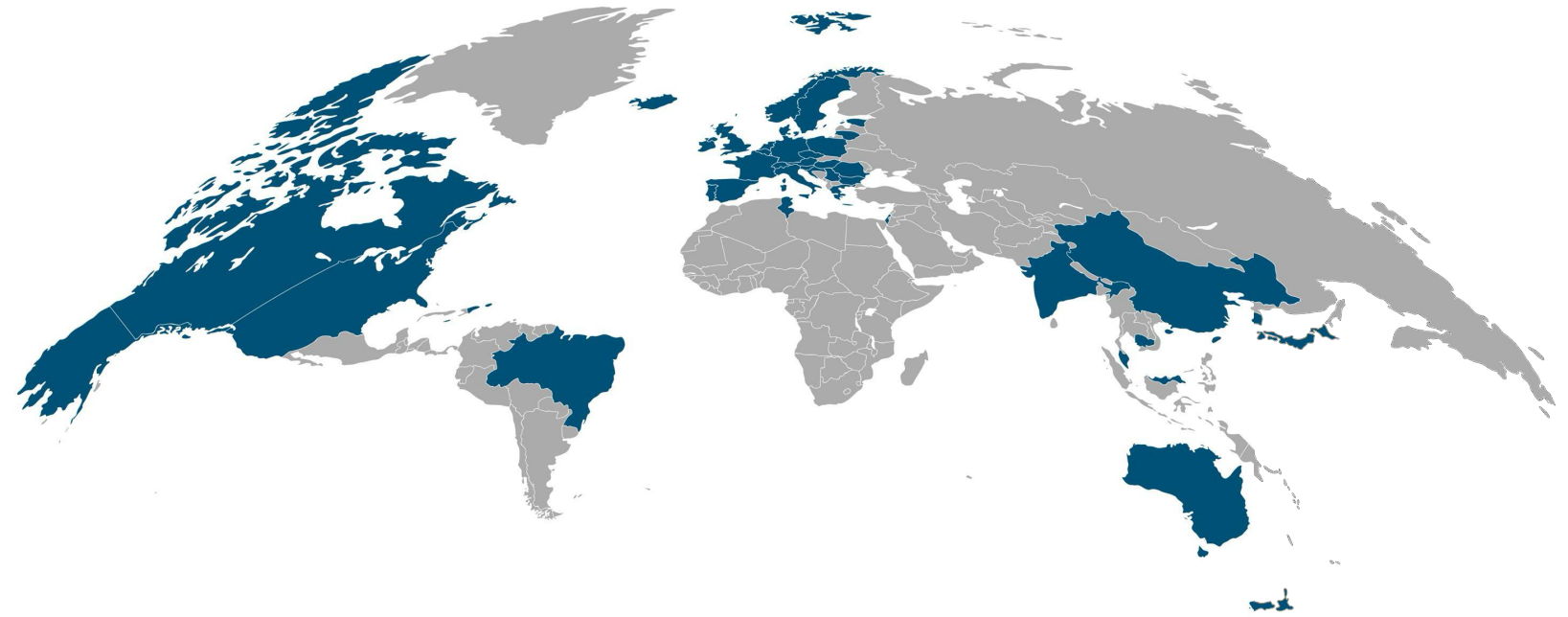
ELIQUENT deployed an expert team to modernize policies and manage end-to-end facility changes while implementing QMS updates for faster process adoption.

## Outcome

The sponsor achieved a rapid improvement in turnaround for modifications and seamless regulatory compliance without production delays or downtime.

# Expertise Beyond Borders

Since 2022, ELIQUENT has provided expert support to clients across **52 countries** - ensuring seamless market access, regulatory, quality and safety solutions, and compliance worldwide.



-  Australia
-  Austria
-  Belgium
-  Brazil
-  Bulgaria
-  Cambodia
-  Canada
-  Cayman Islands

-  China
-  Croatia
-  Czech Republic
-  Denmark
-  Dominican Republic
-  Estonia
-  France
-  Germany

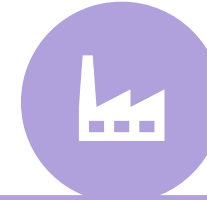
-  Greece
-  Hungary
-  Iceland
-  India
-  Ireland
-  Isle of Man
-  Israel
-  Italy

-  Japan
-  Jordan
-  Korea - South
-  Lithuania
-  Luxembourg
-  Malaysia
-  Malta
-  Mexico

-  Netherlands
-  New Zealand
-  Norway
-  Poland
-  Portugal
-  Puerto Rico
-  Romania
-  Serbia
-  Costa Rica

-  Singapore
-  Slovenia
-  Spain
-  Sweden
-  Switzerland
-  Taiwan
-  Tunisia
-  United Kingdom
-  United States

# End-to-End CGT & ATMP Tailored Support Across Product Lifecycle



**Discovery & Early Development**

- Regulatory Strategy
- Platform Risk Assessments
- Safety Consideration (Materials, Vectors, Cell Sources)
- CMC Risk Framing
- Pre-IND / Scientific Advice Meeting Strategy
- Early PV Planning
- Risk Management Strategy
- QMS Roadmaps
- CDMO Selections

**Clinical & IND Enablement**

- Clinical Safety Oversight Frameworks
- Submission Roadmaps
- IND Development
- CMC Reviews
- Module Authoring
- Agency Response Support
- Risk Management Strategy
- QMS Design
- LTFU & Safety Frameworks
- EU QPPV Solutions

**Process Development, Maturation & Scale-Up/Out**

- Comparability Planning
- Technology Risk Assessments
- Vendor/CDMO Strategy
- Control Strategy Design
- Procedure Development
- Gap Remediation
- Technology Transfer
- Method Development
- CPV Program Design
- Change Management Frameworks

**Commercial Readiness & Launch**

- Inspection Readiness
- Global Launch Readiness
- PV & Safety Design
- Filing Preparation
- Submission Support
- CCS Strategy
- Training Support
- GxP Implementation
- Mock Audits
- Labeling & Safety Strategy

**Post-Approval & Lifecycle Management**

- Lifecycle CMC Strategy
- Maturity Support
- Lifecycle Change Support
- CAPA Management
- Periodic Reviews
- Programs Maintenance
- Mock Audits
- Inspections Support
- QMS Improvements
- Safety, PV, and LTFU Support

**ADVISE** 

Turning complexity into actionable direction.

**ENABLE** 

Aligning strategy with operational execution.

**IMPLEMENT** 

Executing plans with embedded expertise.

**SUSTAIN** 

Building capability that endures.